# **Conference Call**

**YPF** LUZ

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This presentation contains certain non-IFRS ("International Financial Reporting Standards") financial measures, being Adjusted EBITDA and Adjusted EBITDA margin. Our management believes that disclosure of Adjusted EBITDA can provide useful supplemental information to investors and financial analysts in their review of our ability to service our debt requirements. These non-IFRS measures are provided to enhance investors' overall understanding of our current financial performance and its prospects for the future. Specifically, we believe the non-IFRS measures provide useful information to both management and investors by excluding certain expenses, gains and losses, as the case may be, that may not be indicative of our core operating results and business outlook. Adjusted EBITDA and Adjusted EBITDA and Adjusted EBITDA and Adjusted EBITDA margin may not be considered in isolation or as a substitute for analysis of our our operating results as reported under IFRS. Non-IFRS measures including Adjusted EBITDA and Adjusted EBITDA margin are not measurements of our performance or liquidity under IFRS and should not be considered as alternatives to operating profit or net profit, or as alternatives to cash flow from operating activities, or other metrics derived in accordance with IFRS.

# HIGHLIGHTS FISCAL YEAR 2019

Revenues of USD 332 million (+36.5%)

Adj. EBITDA of USD 219 million (+17.7%)

Investments of USD 495 million (+63.7%)

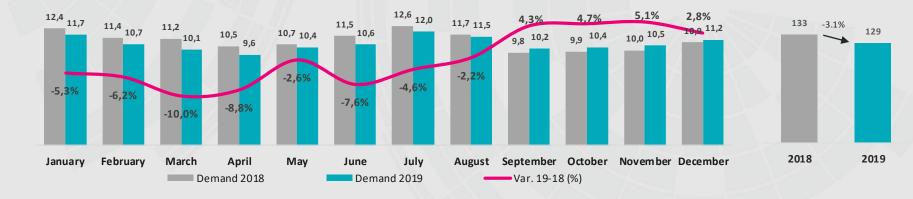
**Projects under construction fully funded** 

Full year installed capacity of 1,819 MW

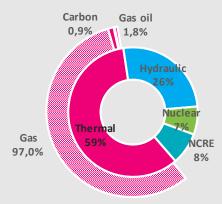
**Commercial availabilty factor** of 87,6% (+7% vs market)

#### 2019 Market Overview

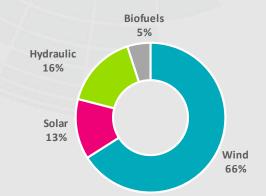
#### Energy Demand (TWh)



Sources of Energy (%)

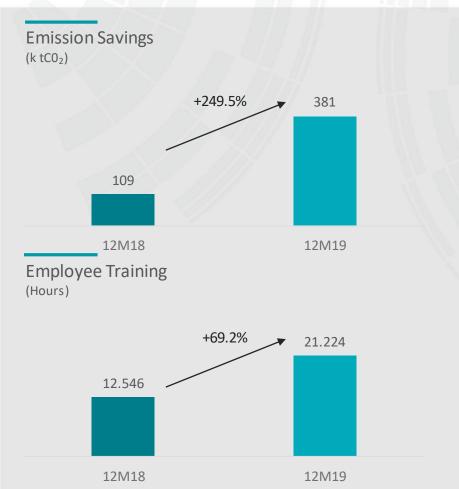


#### Sources of Non-Conventional Renewable Energy (%)



### Enviromental, Social and Governance (ESG)



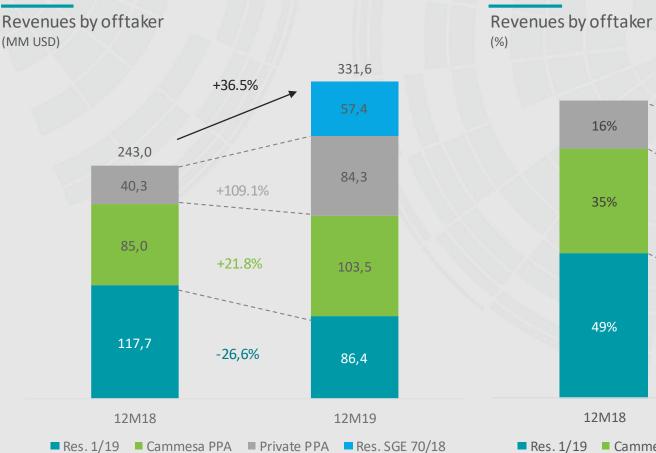


# FIRST SUSTAINABILITY REPORT



#### **Revenues Breakdown**

#### YPF LUZ



16% +62.5% 26%

-46,9%



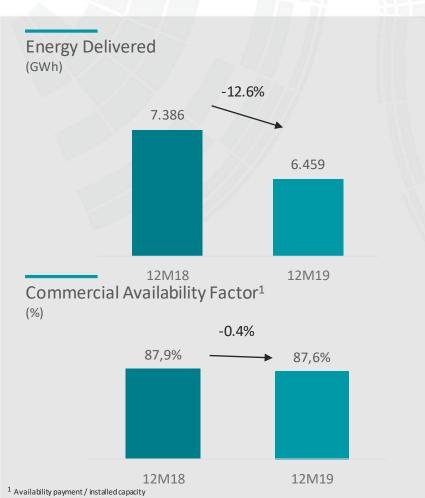
31%

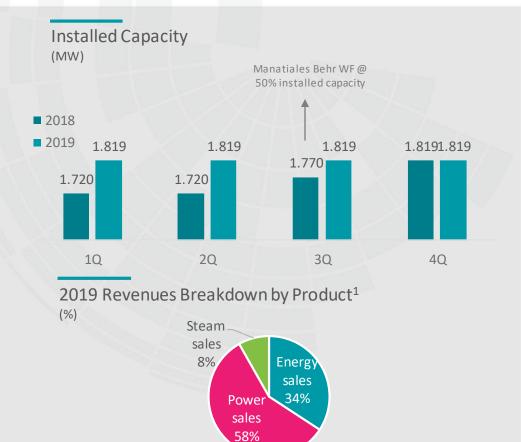
26%

12M19

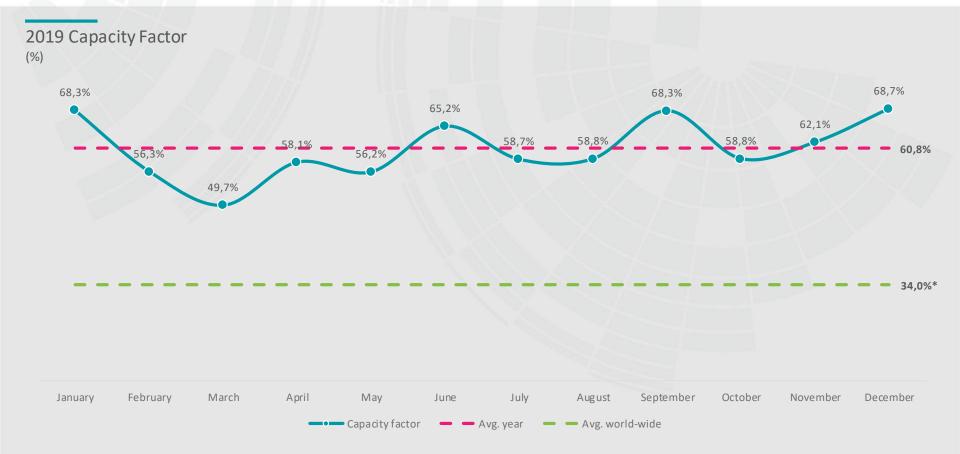
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#### **Operational Figures**

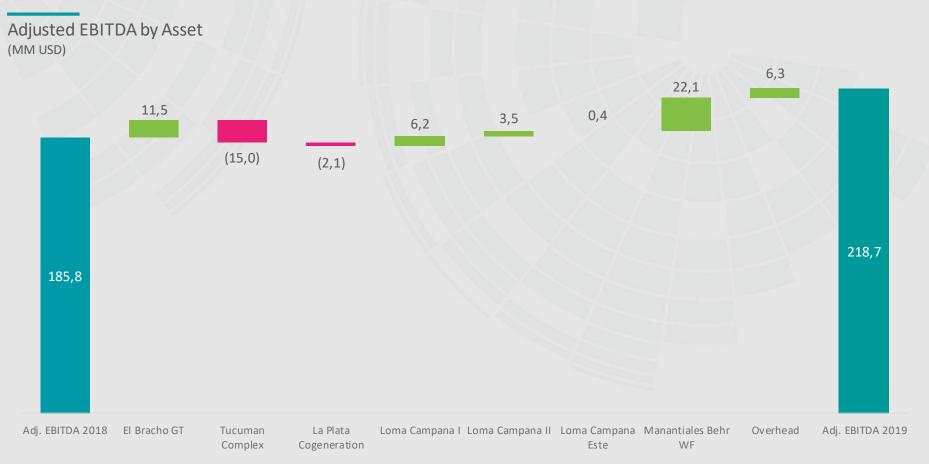




#### Manantiales Behr Excels in Performance



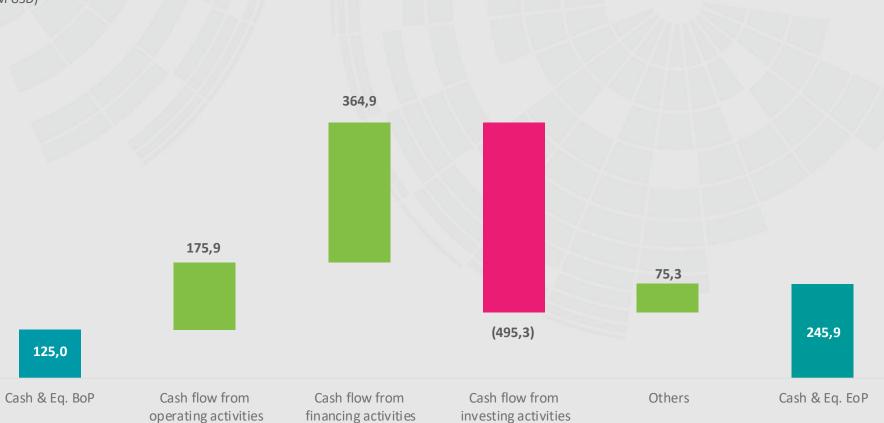
# **Adjusted EBITDA**



## **Cash Flow**

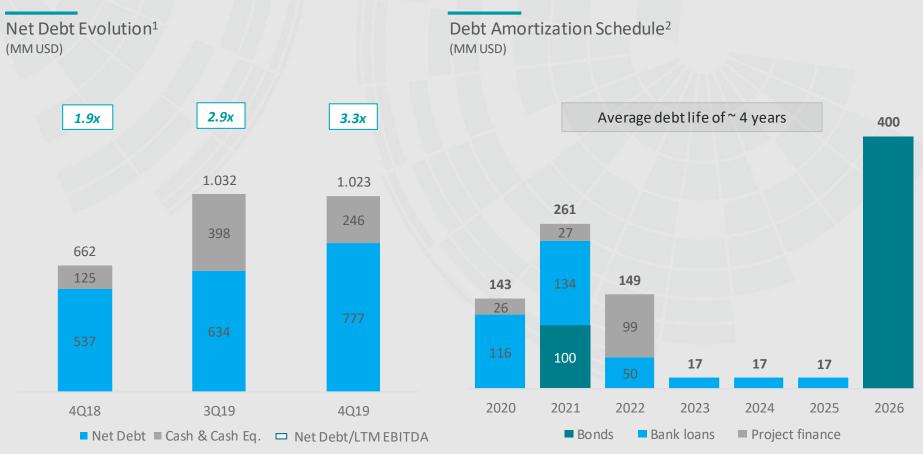
#### YPF LUZ

Consolidated Statement of Adjusted Cash Flow (MM USD)



#### Indebtedness

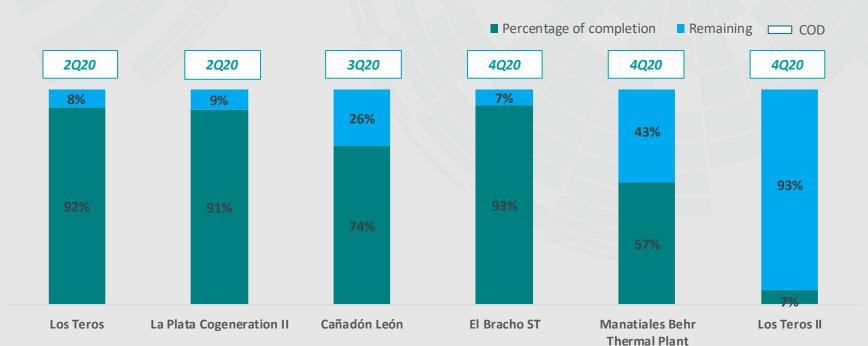
#### YPF LUZ



Includes accrued interests.
Accounts only for principal amount.

### **Projects Under Construction**





#### Changes from Res. 1/19 to Res. 31/20

#### YPF LUZ

- Pesification indexed to CPI (60%) and IPIM (40%).
- 47% reduction in hydro for capacity payments.
- 17% reduction in thermal for capacity payments during summer and winter months, and 21% for the rest of the year.
- Additional new remuneration for energy generation during 25/50 hours of highest demand (5 USD/MWh – 29 USD/MWh).
- 5 10 USD MM impact on YPF Luz revenues.
- Goverment expected savings of ~300 USD MM

Combined Cycle > 150 MW with NG (USD/MWh)



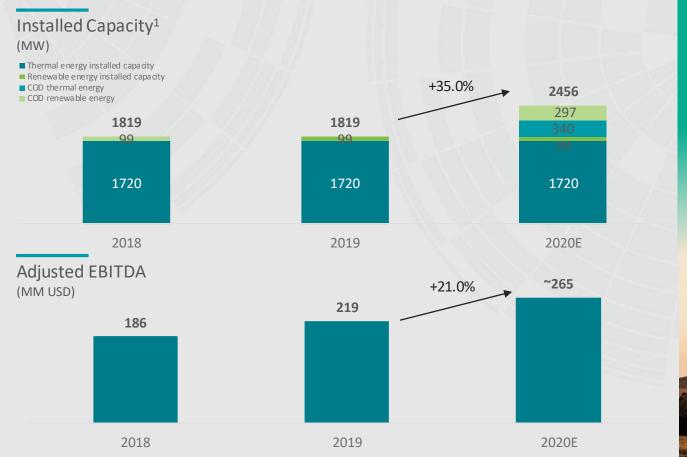
Power (USD/MWh) Dispatch (MWh) Max. thermal energy (MWh)



Power (USD/MWh) Dispatch (MWh) Max. thermal energy (MWh)

### **Growth Outlook**

#### YPF LUZ



Projects under construction already funded

#### ~80% of revenues with longterm contracts

Renewable energy representing 16.1% total capacity by end of 2020

Net debt/EBITDA ratio at 2.6x by 2020

1. Includes YPF LUZ 30,76% stake in Central Dock Sud SA

# SUMMARY

## Higher Adj. EBITDA and revenues

Projects are on schedule, fully funded and expected to reach COD during 2020

Low impact from changes in regulation

Positive outlook for 2020

Sustainability



Thank you for your attention!

# **Questions and Answers**